# TSL KIT INVOICING PRIOR TO FULL DELIVERY

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| Policy |
| Kit sales orders can only be invoiced where 90% of the value of the order has been delivered. This policy is specific to TSL Kit sales. |
| Method |
| By design kits cannot be invoiced until all the component lines have been delivered. Sales orders not fully delivered will have quantities displaying in the Deliver Remainder column. Kits are identified by the Phantom box being ticked. Sales lines with the same BOM Reference are part of the same kit.    If 90% if the kit has been delivered then the customer may be charged for the full value of the kit by :   1. Deleting the component lines of an exploded kit that are not being delivered, note you cannot do a partial quantity deliver for a line. 2. If all the components in a sub-kit have been deleted the sub-kit line must be deleted also or the invoice will not be correct. 3. The sales value of the kit will remain the same with remaining components attracting a higher sales value 4. Add the components as separate part lines on the sales order at a zero sell price. 5. Deliver what is in stock and invoice the customer for these   When the remaining components are received these will need to be shipped and invoiced at zero price – note any individual parts that are not kit components will be charged at normal pricing. |

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| Related SOP |
| The steps for processing Kits are covered in the following SOP’s:  PRT\_4.1 (SOP)Process a KIT  PRT\_4.2(SOP)Modify a KIT |